QUICK STEP FOR HIGH TECH

QuickOps_

SOURCING & CONSULTING

AGENDA

1. Who we are

2. Why QuickOps?

3. Our references

4. Industries

5. Methodologies

6. Technology stack

1.
Who we are

1. Who we are

Our background

We are an IT consulting and recruiting company, **headquartered in Porto**, Portugal.

We add value to any **IT focused enterprise**, with a quick and determined way of work and a focus on fulfilling the most demanding expectations.

In a generation where the technological area is crucial for the success and growth of the companies, QuickOps Consulting stands out in providing **distinguished services tailored to the needs of our clients** in its different segments.

HEADQUARTERED IN PORTO

1. Who we are

Our background

We help our clients in increasing their teams both in **quality and competences**. To achieve this, we rely on an experienced team, with high motivation and drive.

We have a firm position regarding the monitoring of technological trends, which allows us to respond **quickly and agilely** to our clients, in **national and international markets**.

Amongst our clients we have the pleasure to include some of the largest **multinationals** operating in Portugal.

1. Who we are

CUSTOMERS	EMPLOYEES	NATIONALITIES
50+	150+	5+
INDUSTRIES	OFFICES	TECHNOLOGIES
15+	2	25+

1. Who we are business lines

1. OUTSOURCING & CONSULTING

QuickOps has a set of highly qualified consultants to address the needs of the market and helps its clients to make their teams bigger and better, in a sustainable way, faster and with less risk

2. NEARSHORE

QuickOps supports the international operations of its clients through the remote assignment of the consultants. We rely on agile processes, capable people and infrastructure to allocate the teams

3. QUICKOPS PROJECTS

QuickOps develops software solutions customized to the needs of each client. The development and project management are done by internal teams, with continuous monitoring by the client

2.

Why QuickOps?

2. Why QuickOps?

Company leader in IT sourcing and consulting in Portugal

QuickOps is an expert IT consulting Boutique with previous experience in helping international players to setup an organization in Portugal.

Where does this brand come from?

It comes from our mindset: manage the different steps of a recruitment process in the same way: with a **Quick and Agile approach**, to guarantee that the most adequate candidate is hired on time to create **Sustainable Operations** in the client's teams.
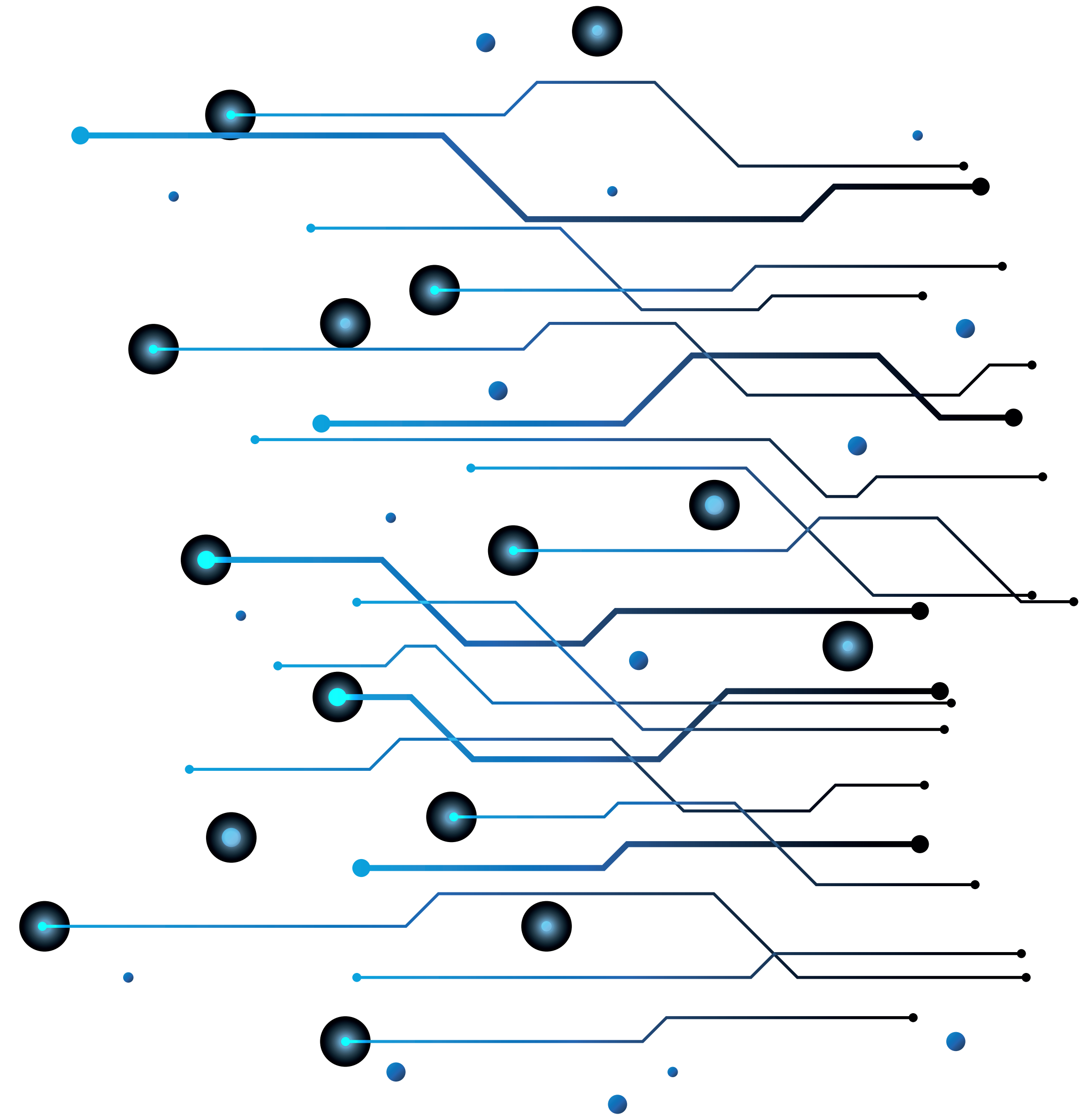
2. Why QuickOps? Our approach to success

1. HIRING METHODOLOGIES

During the hiring process, we guarantee a close and reliable approach with all the candidates. Our agile methodology allows us to comply with the commitment established and to follow the client's expectations.

2. 24H DELIVERY TIME

24H

We develop an effective and fast answer to all our clients in a recruitment process. In a maximum of 24 hours, we propose at least one aligned candidate for the job opportunity, to guarantee the allocation of the most adequate candidate for the role.

3. EMPLOYEE RETENTION

We differentiate ourselves in the market with all our employees. The package, the working conditions and the career opportunities that we provide to our employees are designed to ensure that we are a super attractive company to work. Thus, we stand out for our ability to retain talent.

2. Why QuickOps? Areas of expertise

DEVELOPMENT

- Web & Mobile
- Programming & Testing
- UX/UI
- Business Intelligence

INFRASTRUCTURE

- Support
- Sys Admin
- DevOps
- DBA

BUSINESS ANALYSIS

- Project Manager
- Functional Analysis
- Product Owner
- Business Analyst

3.

Our references

3. Our references

4. Industries

4. Industries

E-COMMERCE

BANKING

STOCK EXCHANGE

TELECOM

HEALTH

DIGITAL PAYMENTS

IOT

SOFTWARE HOUSE
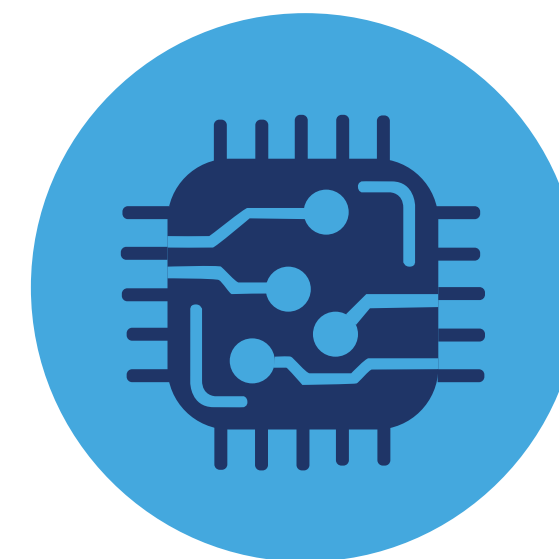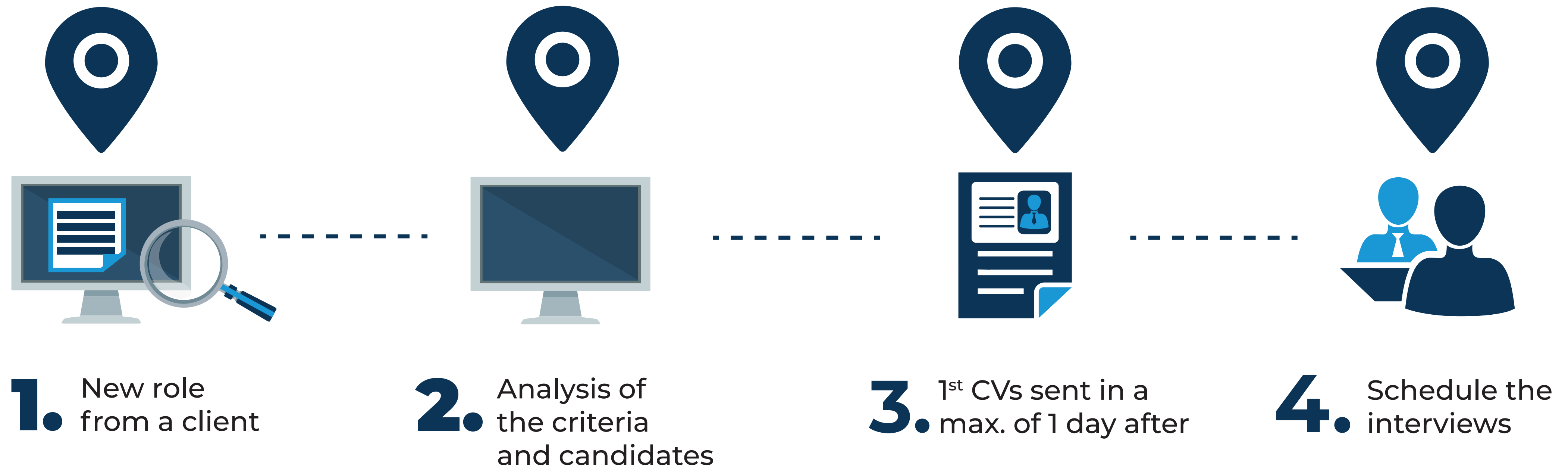
HARDWARE

5.
Methodologies

5. Methodologies

We propose the following methodological approach, which allows efficient management of work and achievement:

a) A **multidisciplinary team** composed by engineers, business managers and specialists in the IT industry.

b) Extensive **knowledge and experience** in setting up information technologies.

c) Creation of a strong and flexible **project structure** that allows the adoption of the best solutions and ensures efficient and permanent communication.

d) Use of a methodology to support project management that enables an effective level of control between management and project teams, to **optimize the delivery process**, especially by ensuring the required **level of quality, meeting deadlines, and minimizing costs** involved with sustained growth.

5. Methodologies

1. New role
from a client

2. Analysis of
the criteria
and candidates

3. 1st CVs sent in a
max. of 1 day after

4. Schedule the
interviews

5. Methodologies

Our outsourcing projects are managed through an agile methodology with:

1. Daily meeting with all the team to analyse new candidates

2. Opportunities, Candidates and Clients managed through the same platform which integrates all

6.

Technology stack

6. Technology stack using the latest technologies
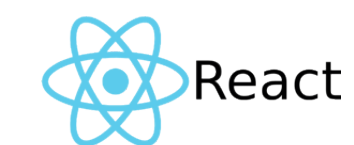
HEADQUARTERED IN PORTO

Rua Júlio Dinis, 728, 7°
4050-012 Porto

OFFICE IN LISBON

Av. da República 45, 6°
1050-187 Lisboa